

## **QUALIFICATIONS OF BARRY WEISSENBORN**

### **Certification:**

- Arizona - Certified General Real Estate Appraiser #30724
- Nevada - Certified General Real Estate Appraiser #03313

### **Professional Affiliations:**

Candidate Member American Society of Farm Managers and Rural Appraisers

### **Experience Summary:**

1989-Present: Appraisal associate with Headquarters West, Ltd., Tucson, Arizona.  
Appraisal of rural, recreational, transitional and mineral properties.

### **Partial List of Past Clients:**

#### Private Firms:

- Newmont Gold Company - Elko, Nevada
- Cyprus Amax Minerals Company - Englewood, Colorado
- Farm Credit Services Southwest - Phoenix, Arizona
- The Nature Conservancy - Arizona

#### Governmental:

- USDOJ –Appraisal Services Directorate – Phoenix, Arizona
- Bureau of Land Management - Arizona State Office, Nevada State Office, Las Vegas Field Office
- USDA – Forest Service, Arizona Zone - Phoenix, Arizona; Southwest Region, Albuquerque New Mexico
- US Fish and Wildlife Service - Portland, Oregon
- Army Corps of Engineers - Los Angeles District
- USDOJ – US Attorney's Office – Arizona District
- Arizona State Land Department - Phoenix, Arizona
- Pima County Public Works, Real Property Services – Tucson, Arizona

### **Appraisal Courses Completed:**

#### American Society of Farm Managers and Rural Appraisers

- Fundamentals of Rural Appraisal: Course A-10, 1990
- Uniform Standards of Professional Appraisal Practice and ASFMRA Code of Ethics: Course A-12, 1995, 1999
- Report Writing: Course A-15, 1994
- Principles of Rural Appraisal: Course A-20, 1990
- Eminent Domain A-25, 1999
- Highest and Best Use: Course A-29, 1994
- Advanced Rural Appraisal: Course A-30, 1993
  
- Ranch Appraisal Seminar, 1996
- Permanent Plantings Seminar, 1996
- Lease Valuation Seminar, 1998
- Conservation Easement Seminar, 2001, 2004
- Advanced Sales Confirmation Seminar, 2002
- 7 Hour USPAP Seminar, 2005

#### Other Organizations

- University of Arizona - Finance 465 (Based on Appraisal Institute *Capitalization Theory and Techniques*), 1992
- Appraisal Institute - Federal Land Exchange Seminar, 2001
- SACREASNAR USPAP Seminar, 2003